






**Strategy with Purpose –  
Impact that Matters**

# Capability Statement

**2026**



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 Kintari Co

# About Us

Kintari Co was founded on a clear purpose — **to empower good people to make a difference where it matters**. This WHY shapes how we listen, how we partner, and how we deliver our work.

We go into growth-stage organisations and build the connective tissue between strategic vision and operational reality. We discover what's broken or missing — then build the systems, processes, accountability structures, and financial frameworks that allow organisations to execute their strategy, perform at scale, and create lasting impact. Unlike a traditional consultancy, we work best as a long-term partner, embedded across the lifecycle of an organisation's growth.



How we work:



## Operational with Purpose

Building the systems, processes, and frameworks that turn strategy into executable reality.



## Grounded in Governance

Strong governance, compliance, and accountability.



## Community Driven

Engagement built on trust, relationships, and lived experience.



## Collaborative & Agile

Flexible, responsive delivery based on genuine partnership.



## Built for Social Good

A commitment to decisions and solutions that create lasting benefit.



## Proven Track Record

20 years of experience delivering operational transformation and measurable outcomes across regional WA.

*Kintari acknowledges the Traditional Owners of Country throughout Australia and recognises their continuing connection to land, waters, and community. We pay our respects to Elders past and present and honour the cultures, knowledge, and resilience of Aboriginal and Torres Strait Islander peoples.*

# Company Key Concepts



## Vision

To be a leading force for good

*championing operational excellence, strategic clarity, and social impact that creates lasting, transformative change.*



## Mission

We partner with growth-stage organisations to close the gap between strategic vision and operational reality

## Listening

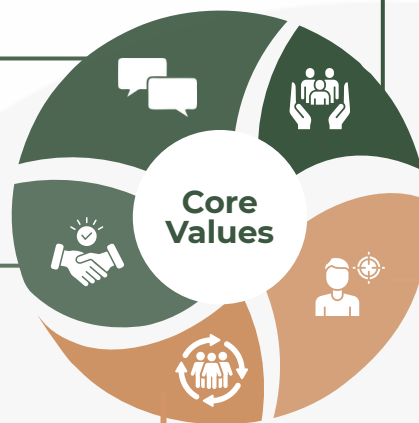
Respectful listening as the foundation for understanding and connection.

## Care

Leading with empathy, compassion, and respect for people and communities.

## Commitment

Acting with purpose, integrity, and consistency.



## Focus

Staying clear and intentional, always aligned to impact.

## Partnership

Building trusted relationships that enable shared ownership of outcomes.



## Our Services

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Most organisations grow faster than their infrastructure can support. We go in, find the gaps, and build what's missing — from early diagnosis through to implementation and sustained impact.

### Operational Infrastructure & Strategy

We build the operational backbone that allows growing organisations to perform, scale, and deliver with confidence.

✔ **Operational infrastructure & process design**

Building the financial frameworks, reporting systems, accountability structures, and operational controls that allow an organisation to scale with confidence.

✔ **Governance, compliance, & risk advisory**

Fit-for-purpose frameworks that strengthen accountability, ORIC compliance, and decision-making integrity.

✔ **Strategic advisory & planning**

Clarifying direction and supporting leaders to turn strategy into practical, measurable action.

*Our diagnostics apply the McKinsey 7-S Framework and Organisational Health Index to identify exactly where execution is breaking down.*

Capability building, workshops, and facilitated learning are delivered as part of longer-term engagements or as focused, standalone support.

### Social Impact & Community Development

We bring 20 years of experience working alongside Aboriginal communities across WA, with deep knowledge of Closing the Gap and ORIC obligations.

✔ **Social program design, evaluation & impact measurement**

Developing, reviewing, and measuring initiatives that demonstrate real social value to funders and communities.

✔ **Aboriginal community engagement**

Designing genuine, culturally competent engagement strategies for organisations working with Aboriginal communities — including Closing the Gap and ORIC obligations.

✔ **Advisory to non-Aboriginal businesses**

Supporting resource companies and corporates seeking genuine Aboriginal engagement frameworks.

# Selected Project Experience



## CASE 1

### Operational & Strategic Leadership

Engaged as strategic and operational leader for an Aboriginal-owned resource sector contractor in regional WA.

- » Contract profitability analysis identified a contract at 5% margin — labour rate renegotiation increased profitability from **12%** to **25%**, generating **\$800k** in additional pure profit per year.
- » Strategic plan enabled **two contract extension proposals** — one growing the client's contract responsibility from **25%** to **65%** over five years. Both proposals extremely well received.

## CASE 2

### Strategic Growth & Governance - Regional WA

- » Led organisational transformation across **operations, HR, financial, and governance systems** to support sustained growth.
- » Successfully completed **four financial audits** and **one ORIC examination** across five entities.
- » Revenue **\$8M → \$17M**; workforce **120 → 230**; external funding **\$400k → \$1M**; **\$100M+** in local wages delivered over ten years.

## CASE 3

### Community & Social Impact - Regional WA

- » Raised **over \$1M** in donations to re-establish local postal services.
- » Delivered community employment & training pathways **supporting 230+ local jobs, > 50%** Indigenous engagement, and totalling over **\$90M** in local wages.
- » Developed and delivered an Education Support program, assisting over **500** children across regional WA.

## CASE 4

### Program Design & Evaluation - Regional WA

- » Re-designed the community focused work-ready program supporting 78 new participants in 4 years, with an **80% success rate**.
- » Design and implementation of **Cultural Mentors** across 200+ workforce, reducing turnover to below **5%**.



## About The Founder

### Francois Langlois



**François is the Founder of Kintari Co**, bringing over 20 years of experience working inside organisations and communities across remote Western Australia — leading strategy, building governance frameworks, and driving operational change from the ground up.

Originally from Mauritius, François has built his career leading operational transformation, governance reform, and strategic development across organisations from \$3M to \$30M — including Aboriginal Corporations, resource sector businesses, and community organisations across regional and remote WA. His governance record includes three ORIC examinations navigated clean across two Aboriginal Corporations, and four clean financial audits.

His work is grounded in integrity, connection, and purpose — values that define Kintari's approach. François holds a Bachelor of Commerce and an MBA, and is a Graduate of the Australian Institute of Company Directors and Leadership WA.

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## About The Name

*Kintari* draws inspiration from ideas of connection, movement, and purpose. “Kin” reflects kinship, partnership, and community. “Tari” represents flow, direction, and the journey toward positive change.

Together, the name symbolises a people-centred approach to creating impact — grounded in relationships and guided by purpose.

*Kintari* is a created name with no meaning or origin in any Indigenous language, chosen with care to ensure cultural respect.



# Thank You



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